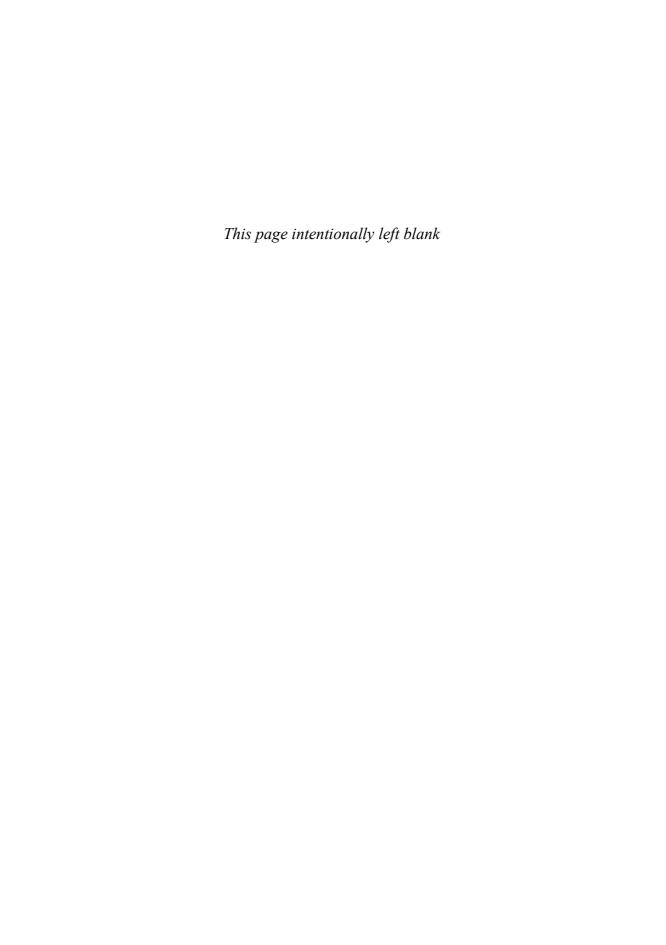


JOHN C. HULL

NINTH EDITION

OPTIONS, FUTURES, AND OTHER DERIVATIVES



NINTH EDITION

OPTIONS, FUTURES, AND OTHER DERIVATIVES

John C. Hull

Maple Financial Group Professor of Derivatives and Risk Management

Joseph L. Rotman School of Management

University of Toronto

PEARSON

Boston Columbus Indianapolis New York San Francisco Upper Saddle River Amsterdam Cape Town Dubai London Madrid Milan Munich Paris Montreal Toronto Delhi Mexico City São Paulo Sydney Hong Kong Seoul Singapore Taipei Tokyo Editor in Chief: Donna Battista

Editorial Project Manager: Erin McDonagh Editorial Assistant: Elissa Senra-Sargent

Managing Editor: Jeff Holcomb Project Manager: Alison Kalil

Senior Manufacturing Buyer: Carol Melville

Associate Project Manager, Permissions: Samantha Graham

Art Director: Jayne Conte

Cover Art: © V. Yakobchuk/Fotolia Executive Media Producer: Melissa Honig Text Composition: The Geometric Press Printer/Binder: Courier Kendallville Cover Printer: Lehigh-Phoenix/Hagerstown Text Font: 10/12 pt Monotype Times

Credits and acknowledgments borrowed from other sources and reproduced, with permission, in this textbook appear on appropriate page within text.

Copyright © 2015, 2012, 2009 by Pearson Education, Inc. All rights reserved. Manufactured in the United States of America. This publication is protected by Copyright, and permission should be obtained from the publisher prior to any prohibited reproduction, storage in a retrieval system, or transmission in any form or by any means, electronic, mechanical, photocopying, recording, or likewise. To obtain permission(s) to use material from this work, please submit a written request to Pearson Education, Inc., Permissions Department, One Lake Street, Upper Saddle River, New Jersey 07458, or you may fax your request to 201-236-3290.

Many of the designations by manufacturers and sellers to distinguish their products are claimed as trademarks. Where those designations appear in this book, and the publisher was aware of a trademark claim, the designations have been printed in initial caps or all caps.

Library of Congress Cataloging-in-Publication Data

Hull, John

Options, futures, and other derivatives / John C. Hull, University of Toronto.—Ninth edition. pages cm. Includes index.

1. Futures. 2. Stock options. 3. Derivative securities. I. Title. HG6024.A3H85 2015

332.64'5-dc23

2013042324



10 9 8 7 6 5 4 3 2 1 ISBN-10: 0-13-345631-5 ISBN-13: 978-0-13-345631-8

To Michelle

CONTENTS IN BRIEF

	List of Business Snapshots	
	List of Technical Notes.	
	Preface	. xix
1.	Introduction	
2.	Mechanics of futures markets	24
3.	Hedging strategies using futures	
4.	Interest rates	77
	Determination of forward and futures prices	
6.	Interest rate futures	132
7.	Swaps	152
8.	Securitization and the credit crisis of 2007	185
9.	OIS discounting, credit issues, and funding costs	200
10.	Mechanics of options markets	213
11.	Properties of stock options	234
12.	Trading strategies involving options	254
	Binomial trees	
14.	Wiener processes and Itô's lemma	302
15.	The Black-Scholes-Merton model	321
16.	Employee stock options	354
17.	Options on stock indices and currencies	367
18.	Futures options	383
	The Greek letters	
20.	Volatility smiles	431
21.	Basic numerical procedures	450
	Value at risk	
23.	Estimating volatilities and correlations	521
24.	Credit risk	544
	Credit derivatives	
	Exotic options	
	More on models and numerical procedures	
	Martingales and measures	
	Interest rate derivatives: The standard market models	
	Convexity, timing, and quanto adjustments	
	Interest rate derivatives: Models of the short rate	
	HJM, LMM, and multiple zero curves	
	Swaps Revisited	
	Energy and commodity derivatives	
35.	Real options	792
36.	Derivatives mishaps and what we can learn from them	
	Glossary of terms	
	DerivaGem software	
	Major exchanges trading futures and options	
	Tables for $N(x)$	
	Author index	
	Subject index	852

Contents

	List o	f Business Snapshotsx	kvii
	List o	f Technical Notesx	viii
	Prefac	ce	xix
Chapter 1.	Introd	luction	1
•	1.1	Exchange-traded markets	2
	1.2	Over-the-counter markets	3
	1.3	Forward contracts	6
	1.4	Futures contracts	8
	1.5	Options	
	1.6	Types of traders	
	1.7	Hedgers	
	1.8	Speculators	14
	1.9	Arbitrageurs	16
	1.10	Dangers	
		Summary	
		Further reading	
		Practice questions.	
		Further questions	21
Chapter 2.	Mech	anics of futures markets	24
•	2.1	Background	
	2.2	Specification of a futures contract	
	2.3	Convergence of futures price to spot price	
	2.4	The operation of margin accounts	
	2.5	OTC markets	
	2.6	Market quotes	
	2.7	Delivery	
	2.8	Types of traders and types of orders	
	2.9	Regulation	
	2.10	Accounting and tax	
	2.11	Forward vs. futures contracts	43
		Summary	44
		Further reading	
		Practice questions.	
		Further questions	
Chapter 3.	Hedgi	ing strategies using futures	49
	3.1	Basic principles	49
	3.2	Arguments for and against hedging	
	3.3	Basis risk	54
	3.4	Cross hedging	58

viii

	3.5	Stock index futures	
	3.6	Stack and roll	
		Summary	
		Further reading.	70
		Practice questions	71
		Further questions	73
		Appendix: Capital asset pricing model	75
Chapter 4.	Intere	est rates	77
F	4.1	Types of rates	
	4.2	Measuring interest rates	
	4.3	Zero rates	
	4.4	Bond pricing	
	4.5	Determining Treasury zero rates	
	4.6	Forward rates	
	4.7	Forward rate agreements	
	4.8	Duration	
	4.9	Convexity	
	4.10	Theories of the term structure of interest rates	
	1.10	Summary	
		Further reading.	
		Practice questions.	
		Further questions	
~ · -	.	-	
Chapter 5.		rmination of forward and futures prices	
	5.1	Investment assets vs. consumption assets	
	5.2	Short selling	
	5.3	Assumptions and notation	
	5.4	Forward price for an investment asset	
	5.5	Known income	
	5.6	Known yield	
	5.7	Valuing forward contracts	
	5.8	Are forward prices and futures prices equal?	
	5.9	Futures prices of stock indices	
	5.10	Forward and futures contracts on currencies	
	5.11	Futures on commodities	
	5.12	The cost of carry	
	5.13	Delivery options	
	5.14	Futures prices and expected future spot prices	
		Summary	
		Further reading.	
		Practice questions	
		Further questions	130
Chapter 6.	Intere	est rate futures	132
	6.1	Day count and quotation conventions	
	6.2	Treasury bond futures	135
	6.3	Eurodollar futures	140
	6.4	Duration-based hedging strategies using futures	145
	6.5	Hedging portfolios of assets and liabilities	
		Summary	
		Further reading	
		Practice questions	148
		Further questions	

Chapter 7.	Swaps	5	152
_	7.1	Mechanics of interest rate swaps	153
	7.2	Day count issues	
	7.3	Confirmations	159
	7.4	The comparative-advantage argument	159
	7.5	The nature of swap rates	
	7.6	Determining the LIBOR/swap zero rates	
	7.7	Valuation of interest rate swaps	
	7.8	Term structure effects	
	7.9	Fixed-for-fixed currency swaps	
	7.10	Valuation of fixed-for-fixed currency swaps	
	7.11	Other currency swaps	
	7.12	Credit risk	
	7.13	Other types of swaps	
		Summary	
		Further reading	
		Practice questions.	
		Further questions.	
	·	-	
Chapter 8.		itization and the credit crisis of 2007	
	8.1	Securitization	
	8.2	The US housing market	
	8.3	What went wrong?	
	8.4	The aftermath	
		Summary	
		Further reading	
		Practice questions.	
		Further questions	
Chapter 9.	OIS d	liscounting, credit issues, and funding costs	
	9.1	The risk-free rate	
	9.2	The OIS rate	
	9.3	Valuing swaps and FRAs with OIS discounting	
	9.4	OIS vs. LIBOR: Which is correct?	206
	9.5	Credit risk: CVA and DVA	207
	9.6	Funding costs	209
		Summary	210
		Further reading	211
		Practice questions	211
		Further questions	212
Chanter 10.	Mecha	anics of options markets	213
Chapter 10.	10.1	Types of options	
	10.2	Option positions	
	10.3	Underlying assets	
	10.4	Specification of stock options	
	10.5	Trading	
	10.5	Commissions	
	10.7	Margin requirements	
	10.7	The options clearing corporation.	
	10.0	Regulation	
	10.10	Taxation	
		Warrants, employee stock options, and convertibles	
		Over-the-counter options markets	

X Contents

		Summary	230
		Further reading	231
		Practice questions	
		Further questions	232
Chanter 11	Proper	rties of stock options	234
Chapter 11.	11.1	Factors affecting option prices.	
	11.2	Assumptions and notation	
	11.3	Upper and lower bounds for option prices	
	11.4	Put-call parity	
	11.5	Calls on a non-dividend-paying stock	
	11.6	Puts on a non-dividend-paying stock	
	11.7	Effect of dividends	
	11.7	Summary	
		Further reading.	
		Practice questions.	
		Further questions	
CI . 12			
Chapter 12.		g strategies involving options	
	12.1	Principal-protected notes	
	12.2	Trading an option and the underlying asset	
	12.3	Spreads	
	12.4	Combinations	
	12.5	Other payoffs	
		Summary	
		Further reading	
		Practice questions	
		Further questions	
Chapter 13.	Binom	ial trees	274
Chapter 13.	13.1	ial trees A one-step binomial model and a no-arbitrage argument	274 274
Chapter 13.		ial trees	274 274
Chapter 13.	13.1	A one-step binomial model and a no-arbitrage argument	274 274 278 280
Chapter 13.	13.1 13.2	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example.	274 274 278 280 283
Chapter 13.	13.1 13.2 13.3	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options	274 274 278 280 283 284
Chapter 13.	13.1 13.2 13.3 13.4	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta.	274 278 280 283 284 285
Chapter 13.	13.1 13.2 13.3 13.4 13.5	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d	274 278 280 283 284 285 286
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas.	274 278 280 283 284 285 286 288
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps	274 278 280 283 284 285 286 288 288
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas Increasing the number of steps Using DerivaGem	274 278 280 283 284 285 286 288 288 289
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets.	274 278 280 283 284 285 286 288 288 289 290
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets. Summary.	274 278 280 283 284 285 286 288 288 289 290 293
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets Summary. Further reading.	274 278 280 283 284 285 286 288 288 299 290 293 294
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets Summary. Further reading. Practice questions	274 274 278 280 283 284 285 286 288 289 290 293 294 295
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem. Options on other assets. Summary. Further reading. Practice questions. Further questions	274 274 278 280 283 284 285 286 288 289 290 293 294 295
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps. Using DerivaGem. Options on other assets Summary. Further reading. Practice questions Further questions Appendix: Derivation of the Black-Scholes-Merton option-pricing	274 278 280 283 284 285 286 288 299 293 294 295 296
Chapter 13.	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem. Options on other assets. Summary. Further reading. Practice questions. Further questions	274 278 280 283 284 285 286 288 299 293 294 295 296
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options. Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps. Using DerivaGem. Options on other assets Summary. Further reading. Practice questions Further questions Appendix: Derivation of the Black-Scholes-Merton option-pricing	274 278 280 283 284 285 286 288 299 293 294 295 298
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example American options Delta Matching volatility with u and d The binomial tree formulas Increasing the number of steps Using DerivaGem Options on other assets Summary Further reading. Practice questions Further questions Appendix: Derivation of the Black-Scholes-Merton option-pricing formula from a binomial tree.	274 278 280 283 284 285 286 288 299 293 294 295 296 298 302
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation Two-step binomial trees A put example American options Delta Matching volatility with u and d The binomial tree formulas Increasing the number of steps Using DerivaGem Options on other assets Summary Further reading Practice questions Further questions Appendix: Derivation of the Black-Scholes-Merton option-pricing formula from a binomial tree r processes and Itô's lemma The Markov property Continuous-time stochastic processes	274 278 280 283 284 285 286 288 290 293 294 295 296 302 303
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example. American options Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets Summary. Further reading. Practice questions Further questions Further questions Appendix: Derivation of the Black—Scholes—Merton option-pricing formula from a binomial tree. r processes and Itô's lemma The Markov property	274 278 280 283 284 285 286 288 290 293 294 295 296 302 303
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11	A one-step binomial model and a no-arbitrage argument Risk-neutral valuation Two-step binomial trees A put example American options Delta Matching volatility with u and d The binomial tree formulas Increasing the number of steps Using DerivaGem Options on other assets Summary Further reading Practice questions Further questions Appendix: Derivation of the Black-Scholes-Merton option-pricing formula from a binomial tree r processes and Itô's lemma The Markov property Continuous-time stochastic processes	274 278 280 283 284 285 286 288 299 293 294 295 296 302 303 303 308
	13.1 13.2 13.3 13.4 13.5 13.6 13.7 13.8 13.9 13.10 13.11 Wiene 14.1 14.2 14.3	ial trees A one-step binomial model and a no-arbitrage argument Risk-neutral valuation. Two-step binomial trees A put example American options Delta. Matching volatility with u and d The binomial tree formulas. Increasing the number of steps Using DerivaGem Options on other assets. Summary Further reading. Practice questions Further questions Appendix: Derivation of the Black—Scholes—Merton option-pricing formula from a binomial tree. r processes and Itô's lemma The Markov property Continuous-time stochastic processes. The process for a stock price	274 278 280 283 284 285 286 288 289 290 293 294 295 296 302 303 308 311

Contents

	14.7	The lognormal property	
		Summary	
		Further reading	
		Practice questions	
		Further questions	
		Appendix: Derivation of Itô's lemma	319
Chapter 15.	The B	Slack-Scholes-Merton model	321
campital lev	15.1	Lognormal property of stock prices	
	15.2	The distribution of the rate of return	
	15.3	The expected return	
	15.4	Volatility	
	15.5	The idea underlying the Black–Scholes–Merton differential equation	
	15.6	Derivation of the Black–Scholes–Merton differential equation	
	15.7	Risk-neutral valuation	
	15.8	Black–Scholes–Merton pricing formulas	
	15.9	Cumulative normal distribution function	
		Warrants and employee stock options	
		Implied volatilities	
		Dividends	
	13.12		
		Summary	
		Further reading	
		Practice questions.	
		Further questions.	330
		Appendix: Proof of Black–Scholes–Merton formula using risk-neutral	252
		valuation	
Chapter 16.	Emplo	yee stock options	
	16.1	Contractual arrangements	
	16.2	Do options align the interests of shareholders and managers?	356
	16.3		
	10.5	Accounting issues	
	16.4	Accounting issues	357
			357 358
	16.4	Valuation	357 358 363
	16.4	Valuation Backdating scandals Summary	357 358 363 364
	16.4	Valuation Backdating scandals	357 358 363 364
	16.4	Valuation Backdating scandals Summary Further reading Practice questions.	357 358 363 364 365
Chapter 17	16.4 16.5	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions	357 358 363 364 365 365
Chapter 17.	16.4 16.5 Option	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions ns on stock indices and currencies	357358363364365365
Chapter 17.	16.4 16.5 Option 17.1	Valuation Backdating scandals Summary Further reading Practice questions Further questions so on stock indices and currencies Options on stock indices	357358363364365365367
Chapter 17.	16.4 16.5 Option 17.1 17.2	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions on stock indices and currencies Options on stock indices Currency options	357358363364365365367367
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions on stock indices and currencies Options on stock indices Currency options Options on stocks paying known dividend yields	357 358 363 364 365 366 367 369 372
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4	Valuation. Backdating scandals. Summary. Further reading. Practice questions. Further questions. on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options.	357 358 363 365 365 367 367 369 372
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options.	357 358 363 365 365 367 367 372 374
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. ns on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options. American options.	357 358 363 364 365 366 367 367 372 374 378
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions ns on stock indices and currencies Options on stock indices Currency options Options on stocks paying known dividend yields Valuation of European stock index options. Valuation of European currency options. American options Summary.	357 358 363 364 365 366 367 367 372 374 378 379
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions ns on stock indices and currencies Options on stock indices Currency options Options on stocks paying known dividend yields Valuation of European stock index options. Valuation of European currency options. American options Summary. Further reading	357 358 363 364 365 366 367 367 372 374 378 379 379
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. ns on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options. American options. Summary Further reading. Practice questions.	357 358 363 364 365 366 367 369 372 374 378 379 380
Chapter 17.	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5	Valuation. Backdating scandals Summary. Further reading Practice questions. Further questions ns on stock indices and currencies Options on stock indices Currency options Options on stocks paying known dividend yields Valuation of European stock index options. Valuation of European currency options. American options Summary. Further reading	357 358 363 364 365 366 367 369 372 374 378 379 380
	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5 17.6	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. ns on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options. American options. Summary Further reading. Practice questions. Further questions. Further questions.	357 358 363 364 365 366 367 367 379 378 379 379 383
	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5 17.6	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. ns on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options. American options. Summary Further reading. Practice questions. Further questions.	357 358 363 364 365 366 367 367 379 378 379 379 383
	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5 17.6	Valuation. Backdating scandals. Summary Further reading. Practice questions. Further questions. ns on stock indices and currencies. Options on stock indices. Currency options. Options on stocks paying known dividend yields. Valuation of European stock index options. Valuation of European currency options. American options. Summary Further reading. Practice questions. Further questions. Further questions.	357 358 363 365 365 367 367 377 378 379 379 382 383
	16.4 16.5 Option 17.1 17.2 17.3 17.4 17.5 17.6	Valuation. Backdating scandals Summary Further reading Practice questions. Further questions ns on stock indices and currencies Options on stock indices Currency options Options on stocks paying known dividend yields Valuation of European stock index options Valuation of European currency options. American options Summary Further reading Practice questions. Further questions Further questions Nature of futures options	357 358 363 365 365 367 369 377 378 379 379 383 383

xii Contents

	18.5	Bounds for futures options	388
	18.6	Valuation of futures options using binomial trees	
	18.7	Drift of a futures prices in a risk-neutral world	
	18.8	Black's model for valuing futures options	
	18.9	American futures options vs. American spot options	
		Futures-style options.	
	10.10	Summary	
		Further reading.	
		Practice questions	
		Further questions	
Chapter 19.	The G	Freek letters	
	19.1	Illustration	
	19.2	Naked and covered positions	400
	19.3	A stop-loss strategy	400
	19.4	Delta hedging	
	19.5	Theta	
	19.6	Gamma	
	19.7	Relationship between delta, theta, and gamma	
	19.8	Vega	
	19.9	Rho	
		The realities of hedging	
	19.10		
		Extension of formulas.	
		Portfolio insurance	
	19.14	Stock market volatility	
		Summary	
		Further reading.	
		Practice questions	
		Further questions	
		Appendix: Taylor series expansions and hedge parameters	430
Chapter 20.	Volati	lity smiles	431
•	20.1	Why the volatility smile is the same for calls and puts	
	20.2	Foreign currency options	
	20.3	Equity options	
	20.4	Alternative ways of characterizing the volatility smile	
	20.5	The volatility term structure and volatility surfaces	
	20.6	Greek letters	
	20.7	The role of the model	
	20.7	When a single large jump is anticipated	
	20.8	Summary	
		Further reading.	
		· · · · · · · · · · · · · · · · · · ·	
		Practice questions.	
		Further questions	445
		Appendix: Determining implied risk-neutral distributions from	4.47
		volatility smiles	
Chapter 21.	Basic	numerical procedures	450
-	21.1	Binomial trees.	
	21.2	Using the binomial tree for options on indices, currencies, and futures	
		contracts	458
	21.3	Binomial model for a dividend-paying stock	
	21.4	Alternative procedures for constructing trees	

Contents

	21.5	Time-dependent parameters	468
	21.6	Monte Carlo simulation.	
	21.7	Variance reduction procedures	475
	21.8	Finite difference methods	
		Summary	
		Further reading	
		Practice questions.	
		Further questions	492
Chapter 22.	Value	at risk	494
•	22.1	The VaR measure	
	22.2	Historical simulation	497
	22.3	Model-building approach	
	22.4	The linear model	
	22.5	The quadratic model	
		•	
	22.6	Monte Carlo simulation	
	22.7	Comparison of approaches	
	22.8	Stress testing and back testing	
	22.9	Principal components analysis.	
		Summary	517
		Further reading	517
		Practice questions.	518
		Further questions	
		-	
Chapter 23.		ating volatilities and correlations	
	23.1	Estimating volatility	
	23.2	The exponentially weighted moving average model	523
	23.3	The GARCH (1,1) model	525
	23.4	Choosing between the models	526
	23.5	Maximum likelihood methods	527
	23.6	Using GARCH (1,1) to forecast future volatility	
	23.7	Correlations	
	23.8	Application of EWMA to four-index example	
	23.0	Summary	
		Further reading	
		Practice questions.	
		Further questions	542
Chapter 24.	Credit	risk	544
			544
	24.2	Historical default probabilities	545
	24.3	Recovery rates	
	24.4	Estimating default probabilities from bond yield spreads	
		* *	
	24.5	Comparison of default probability estimates	
	24.6	Using equity prices to estimate default probabilities	
	24.7	Credit risk in derivatives transactions	
	24.8	Default correlation	
	24.9	Credit VaR	
		Summary	567
		Further reading	567
		Practice questions.	568
		Further questions	

xiv

Chapter 25.	Credit	derivatives	571
	25.1	Credit default swaps	572
	25.2	Valuation of credit default swaps	575
	25.3	Credit indices	
	25.4	The use of fixed coupons	
	25.5	CDS forwards and options	
	25.6	Basket credit default swaps	
	25.7	Total return swaps	
	25.8	Collateralized debt obligations.	
	25.9	Role of correlation in a basket CDS and CDO	
		Valuation of a synthetic CDO	
	25.11	Alternatives to the standard market model	
		Summary	
		Further reading.	
		Practice questions	
		Further questions	596
Chanter 26	Exotic	options	598
Chapter 20.	26.1	Packages	
	26.2	Perpetual American call and put options	
	26.3		
	-0.0	Nonstandard American options	
	26.4	Gap options	
	26.5	Forward start options	
	26.6	Cliquet options	
	26.7	Compound options	
	26.8	Chooser options	
	26.9	Barrier options	
	26.10	Binary options	606
	26.11	Lookback options	607
	26.12	Shout options	609
	26.13	Asian options	609
		Options to exchange one asset for another	
		Options involving several assets	
		Volatility and variance swaps	
		Static options replication	
		Summary	
		Further reading.	
		Practice questions.	
		Further questions	
Chapter 27.		on models and numerical procedures	
	27.1	Alternatives to Black-Scholes-Merton	
	27.2	Stochastic volatility models	630
	27.3	The IVF model	632
	27.4	Convertible bonds	633
	27.5	Path-dependent derivatives	636
	27.6	Barrier options	
	27.7	Options on two correlated assets	
	27.8	Monte Carlo simulation and American options	
		Summary	
		Further reading.	
		Practice questions	
		Further questions	
		i di dici questions	055

Chapter 28.	Marti	ngales and measures	655
•	28.1	The market price of risk	
	28.2	Several state variables	659
	28.3	Martingales	660
	28.4	Alternative choices for the numeraire	
	28.5	Extension to several factors	
	28.6	Black's model revisited	
	28.7	Option to exchange one asset for another	
	28.8	Change of numeraire	
		Summary	
		Further reading	
		Practice questions.	
		Further questions	
Chapter 29.		st rate derivatives: The standard market models	
	29.1	Bond options	
	29.2	Interest rate caps and floors	
	29.3	European swap options	
	29.4	OIS discounting	
	29.5	Hedging interest rate derivatives	
		Summary	
		Further reading	
		Practice questions	
		•	
Chapter 30.		xity, timing, and quanto adjustments	
	30.1	Convexity adjustments	
	30.2	Timing adjustments	
	30.3	Quantos	
		Summary	
		Further reading	
		Practice questions	
		Appendix: Proof of the convexity adjustment formula	
C1 . 41	.		
Chapter 31.		st rate derivatives: models of the short rate	
	31.1	Background	
	31.2	Equilibrium models	
	31.3	No-arbitrage models	
	31.4 31.5	Options on bonds	
	31.6	Interest rate trees	
	31.7	A general tree-building procedure	
	31.8	Calibration	
	31.9	Hedging using a one-factor model	
	31.7	Summary	
		Further reading	
		Practice questions.	
		Further questions.	
Chantor 22	ц тул	, LMM, and multiple zero curves	
Chapter 32.	32.1	The Heath, Jarrow, and Morton model	
	32.1	The LIBOR market model	
	32.2	Handling multiple zero curves.	
	32.4	Agency mortgage-backed securities	
	J = . I	Table in the second sec	

xvi

		Summary	757
		Further reading	758
		Practice questions	758
		Further questions	759
Chapter 33.	Swaps	Revisited	760
	33.1	Variations on the vanilla deal	
	33.2	Compounding swaps	762
	33.3	Currency swaps	
	33.4	More complex swaps	
	33.5	Equity swaps	767
	33.6	Swaps with embedded options	769
	33.7	Other swaps	771
		Summary	772
		Further reading	773
		Practice questions	773
		Further questions	774
Chapter 34.	Energy	y and commodity derivatives	775
•	34.1	Agricultural commodities	
	34.2	Metals	
	34.3	Energy products	777
	34.4	Modeling commodity prices	
	34.5	Weather derivatives	785
	34.6	Insurance derivatives	786
	34.7	Pricing weather and insurance derivatives	786
	34.8	How an energy producer can hedge risks	788
		Summary	
		Further reading	
		Practice questions	
		Further question	791
Chapter 35.	Real o	ptions	792
•	35.1	Capital investment appraisal	792
	35.2	Extension of the risk-neutral valuation framework	793
	35.3	Estimating the market price of risk	795
	35.4	Application to the valuation of a business	796
	35.5	Evaluating options in an investment opportunity	796
		Summary	803
		Further reading	803
		Practice questions	
		Further questions	804
Chapter 36.	Deriva	tives mishaps and what we can learn from them	806
•	36.1	Lessons for all users of derivatives	
	36.2	Lessons for financial institutions	810
	36.3	Lessons for nonfinancial corporations	815
		Summary	
		Further reading	
		rry of terms	
		Gem software	
		exchanges trading futures and options	
		for $N(x)$	
		r index	
	Subjec	t index	852

BUSINESS SNAPSHOTS

1.1	The Lehman Bankruptcy	4
1.2	Systemic Risk	5
1.3	Hedge Funds	. 12
1.4	SocGen's Big Loss in 2008	. 18
2.1	The Unanticipated Delivery of a Futures Contract	. 25
2.2	Long-Term Capital Management's Big Loss	. 34
3.1	Hedging by Gold Mining Companies	. 54
3.2	Metallgesellschaft: Hedging Gone Awry	. 69
4.1	Orange County's Yield Curve Plays	. 89
4.2	Liquidity and the 2007–2009 Financial Crisis	. 98
	Kidder Peabody's Embarrassing Mistake	
5.2	A Systems Error?	114
5.3	The CME Nikkei 225 Futures Contract	116
5.4	Index Arbitrage in October 1987	117
6.1	Day Counts Can Be Deceptive	133
6.2	The Wild Card Play	139
6.3	Asset-Liability Management by Banks	147
7.1	Extract from Hypothetical Swap Confirmation	160
7.2	The Hammersmith and Fulham Story	. 177
	The Basel Committee	
9.1	What Is the Risk-Free Rate?	201
10.1	Gucci Group's Large Dividend	222
10.2	Tax Planning Using Options	
11.1	Put-Call Parity and Capital Structure	
12.1	Losing Money with Box Spreads	263
12.2	How to Make Money from Trading Straddles	268
15.1	Mutual Fund Returns Can be Misleading	
15.2	What Causes Volatility?	
15.3	Warrants, Employee Stock Options, and Dilution	340
17.1	Can We Guarantee that Stocks Will Beat Bonds in the Long Run?	376
19.1	Dynamic Hedging in Practice	418
19.2	Was Portfolio Insurance to Blame for the Crash of 1987?	
20.1	Making Money from Foreign Currency Options	
20.2	Crashophobia	
21.1	Calculating Pi with Monte Carlo Simulation	469
21.2	Checking Black-Scholes-Merton in Excel	
22.1	How Bank Regulators Use VaR	495
24.1	Downgrade Triggers and Enron's Bankruptcy	559
25.1	Who Bears the Credit Risk?	
25.2	The CDS Market	574
26.1	Is Delta Hedging Easier or More Difficult for Exotics?	617
29.1	Put-Call Parity for Caps and Floors	
29.2	Swaptions and Bond Options	685
30.1	Siegel's Paradox	
32.1	IOs and POs	.757
33.1	Hypothetical Confirmation for Nonstandard Swap	761
33.2	Hypothetical Confirmation for Compounding Swap	
33.3	Hypothetical Confirmation for an Equity Swap	768
33.4	Procter and Gamble's Bizarre Deal	
35.1	Valuing Amazon.com.	
36.1	Big Losses by Financial Institutions	
36.2	Big Losses by Nonfinancial Organizations	808

TECHNICAL NOTES

Available on the Author's Website www-2.rotman.utoronto.ca/~hull/technicalnotes

- 1. Convexity Adjustments to Eurodollar Futures
- 2. Properties of the Lognormal Distribution
- 3. Warrant Valuation When Value of Equity plus Warrants Is Lognormal
- 4. Exact Procedure for Valuing American Calls on Stocks Paying a Single Dividend
- 5. Calculation of the Cumulative Probability in a Bivariate Normal Distribution
- 6. Differential Equation for Price of a Derivative on a Stock Paying a Known Dividend Yield
- 7. Differential Equation for Price of a Derivative on a Futures Price
- 8. Analytic Approximation for Valuing American Options
- 9. Generalized Tree-Building Procedure
- 10. The Cornish-Fisher Expansion to Estimate VaR
- 11. Manipulation of Credit Transition Matrices
- 12. Calculation of Cumulative Noncentral Chi-Square Distribution
- 13. Efficient Procedure for Valuing American-Style Lookback Options
- 14. The Hull-White Two-Factor Model
- 15. Valuing Options on Coupon-Bearing Bonds in a One-Factor Interest Rate Model
- 16. Construction of an Interest Rate Tree with Nonconstant Time Steps and Nonconstant Parameters
- 17. The Process for the Short Rate in an HJM Term Structure Model
- 18. Valuation of a Compounding Swap
- 19. Valuation of an Equity Swap
- Changing the Market Price of Risk for Variables That Are Not the Prices of Traded Securities
- 21. Hermite Polynomials and Their Use for Integration
- 22. Valuation of a Variance Swap
- 23. The Black, Derman, Toy Model
- 24. Proof that Forward and Futures Prices are Equal When Interest Rates Are Constant
- 25. A Cash-Flow Mapping Procedure
- 26. A Binomial Measure of Credit Correlation
- 27. Calculation of Moments for Valuing Asian Options
- 28. Calculation of Moments for Valuing Basket Options
- 29. Proof of Extensions to Itô's Lemma
- 30. The Return of a Security Dependent on Multiple Sources of Uncertainty
- 31. Properties of Ho-Lee and Hull-White Interest Rate Models

Preface

It is sometimes hard for me to believe that the first edition of this book, published in 1988, was only 330 pages and 13 chapters long. The book has grown and been adapted to keep up with the fast pace of change in derivatives markets.

Like earlier editions, this book serves several markets. It is appropriate for graduate courses in business, economics, and financial engineering. It can be used on advanced undergraduate courses when students have good quantitative skills. Many practitioners who are involved in derivatives markets also find the book useful. I am delighted that half the purchasers of the book are analysts, traders, and other professionals who work in derivatives and risk management.

One of the key decisions that must be made by an author who is writing in the area of derivatives concerns the use of mathematics. If the level of mathematical sophistication is too high, the material is likely to be inaccessible to many students and practitioners. If it is too low, some important issues will inevitably be treated in a rather superficial way. I have tried to be particularly careful about the way I use both mathematics and notation in the book. Nonessential mathematical material has been either eliminated or included in end-of-chapter appendices and the technical notes on my website. Concepts that are likely to be new to many readers have been explained carefully and many numerical examples have been included.

Options, Futures, and Other Derivatives can be used for a first course in derivatives or for a more advanced course. There are many different ways it can be used in the classroom. Instructors teaching a first course in derivatives are likely to want to spend most classroom time on the first half of the book. Instructors teaching a more advanced course will find that many different combinations of chapters in the second half of the book can be used. I find that the material in Chapter 36 works well at the end of either an introductory or an advanced course.

What's New in the Ninth Edition?

Material has been updated and improved throughout the book. The changes in the ninth edition include:

- 1. New material at various points in the book on the industry's use of overnight indexed swap (OIS) rates for discounting.
- 2. A new chapter early in the book discussing discount rates, credit risk, and funding costs.
- **3.** New material on the regulation of over-the-counter derivatives markets.
- **4.** More discussion of central clearing, margin requirements, and swap execution facilities.

XX Preface

5. Coverage of products such as DOOM options and CEBOs offered by the CBOE.

- **6.** New nontechnical explanation of the terms in the Black–Scholes–Merton formulas.
- 7. Coverage of perpetual options and other perpetual derivatives.
- **8.** Expansion and updating of the material on credit risk and credit derivatives with the key products and key issues being introduced early in the book.
- 9. More complete coverage of one-factor equilibrium models of the term structure
- 10. New release of DerivaGem with many new features (see below).
- 11. Improvements to the Test Bank, which is available to adopting instructors.
- 12. Many new end-of-chapter problems.

DerivaGem Software

DerivaGem 3.00 is included with this book. This consists of two Excel applications: the Options Calculator and the Applications Builder. The Options Calculator consists of easy-to-use software for valuing a wide range of options. The Applications Builder consists of a number of Excel functions from which users can build their own applications. A number of sample applications enabling students to explore the properties of options and use different numerical procedures are included. The Applications Builder software allows more interesting assignments to be designed. Students have access to the code for the functions.

DerivaGem 3.00 includes many new features. European options can be valued using the CEV, Merton mixed-jump diffusion, and variance gamma models, which are discussed in Chapter 27. Monte Carlo experiments can be run. LIBOR and OIS zero curves can be calculated from market data. Swaps and bonds can be valued. When swaps, caps, and swaptions are valued, either OIS or LIBOR discounting can be used.

The software is described more fully at the end of the book. The software is available for download from www.pearsonhighered.com/hull with a Pearson access code, included with the book.

Slides

Several hundred PowerPoint slides can be downloaded from Pearson's Instructor Resource Center or from my website. Instructors who adopt the text are welcome to adapt the slides to meet their own needs.

Solutions Manual

End-of-chapter problems are divided into two groups: "Practice Questions" and "Further Questions." Solutions to the Practice Questions are in *Options, Futures, and Other Derivatives 9e: Solutions Manual* (ISBN: 978-0-133-45741-4), which is published by Pearson and can be purchased by students.

Instructor's Manual

The Instructor's Manual is made available online to adopting instructors by Pearson. It contains solutions to all questions (both Further Questions and Practice Questions), notes on the teaching of each chapter, Test Bank questions, notes on course organization, and some relevant Excel worksheets.

Preface xxi

Technical Notes

Technical Notes are used to elaborate on points made in the text. They are referred to in the text and can be downloaded from my website:

www-2.rotman.utoronto.ca/~hull/technicalnotes

By not including the Technical Notes in the book, I am able to streamline the presentation of material so that it is more student-friendly.

Acknowledgments

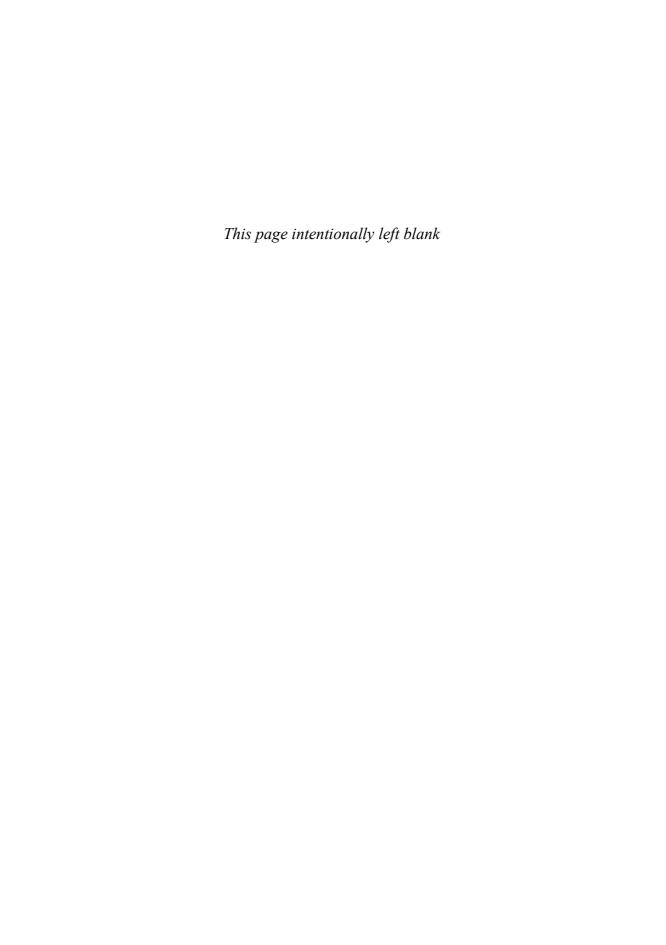
Many people have played a part in the development of successive editions of this book. Indeed, the list of people who have provided me with feedback on the book is now so long that it is not possible to mention everyone. I have benefited from the advice of many academics who have taught from the book and from the comments of many derivatives practitioners. I would like to thank the students on my courses at the University of Toronto who have made many suggestions on how the material can be improved. Eddie Mizzi from The Geometric Press did an excellent job editing the final manuscript and handling page composition. Emilio Barone from Luiss Guido Carli University in Rome provided many detailed comments.

Alan White, a colleague at the University of Toronto, deserves a special acknowledgement. Alan and I have been carrying out joint research and consulting in the areas of derivatives and risk management for about 30 years. During that time, we have spent many hours discussing key issues. Many of the new ideas in this book, and many of the new ways used to explain old ideas, are as much Alan's as mine. Alan has done most of the development work on the DerivaGem software.

Special thanks are due to many people at Pearson, particularly Donna Battista, Alison Kalil, and Erin McDonagh, for their enthusiasm, advice, and encouragement. I welcome comments on the book from readers. My e-mail address is:

hull@rotman.utoronto.ca

John Hull Joseph L. Rotman School of Management University of Toronto





C H A P T E R

Introduction

In the last 40 years, derivatives have become increasingly important in finance. Futures and options are actively traded on many exchanges throughout the world. Many different types of forward contracts, swaps, options, and other derivatives are entered into by financial institutions, fund managers, and corporate treasurers in the over-the-counter market. Derivatives are added to bond issues, used in executive compensation plans, embedded in capital investment opportunities, used to transfer risks in mortgages from the original lenders to investors, and so on. We have now reached the stage where those who work in finance, and many who work outside finance, need to understand how derivatives work, how they are used, and how they are priced.

Whether you love derivatives or hate them, you cannot ignore them! The derivatives market is huge—much bigger than the stock market when measured in terms of underlying assets. The value of the assets underlying outstanding derivatives transactions is several times the world gross domestic product. As we shall see in this chapter, derivatives can be used for hedging or speculation or arbitrage. They play a key role in transferring a wide range of risks in the economy from one entity to another.

A *derivative* can be defined as a financial instrument whose value depends on (or derives from) the values of other, more basic, underlying variables. Very often the variables underlying derivatives are the prices of traded assets. A stock option, for example, is a derivative whose value is dependent on the price of a stock. However, derivatives can be dependent on almost any variable, from the price of hogs to the amount of snow falling at a certain ski resort.

Since the first edition of this book was published in 1988 there have been many developments in derivatives markets. There is now active trading in credit derivatives, electricity derivatives, weather derivatives, and insurance derivatives. Many new types of interest rate, foreign exchange, and equity derivative products have been created. There have been many new ideas in risk management and risk measurement. Capital investment appraisal now often involves the evaluation of what are known as *real options*. Many new regulations have been introduced covering over-the-counter derivatives markets. The book has kept up with all these developments.

Derivatives markets have come under a great deal of criticism because of their role in the credit crisis that started in 2007. Derivative products were created from portfolios of risky mortgages in the United States using a procedure known as securitization. Many of the products that were created became worthless when house prices declined.

CHAPTER 1

Financial institutions, and investors throughout the world, lost a huge amount of money and the world was plunged into the worst recession it had experienced in 75 years. Chapter 8 explains how securitization works and why such big losses occurred. As a result of the credit crisis, derivatives markets are now more heavily regulated than they used to be. For example, banks are required to keep more capital for the risks they are taking and to pay more attention to liquidity.

The way banks value derivatives has evolved through time. Collateral arrangements and credit issues are now given much more attention than in the past. Although it cannot be justified theoretically, many banks have changed the proxies they use for the "risk-free" interest rate to reflect their funding costs. Chapter 9, new to this edition, discusses these developments. Credit and collateral issues are considered in greater detail in Chapter 24.

In this opening chapter, we take a first look at derivatives markets and how they are changing. We describe forward, futures, and options markets and provide an overview of how they are used by hedgers, speculators, and arbitrageurs. Later chapters will give more details and elaborate on many of the points made here.

1.1 EXCHANGE-TRADED MARKETS

A derivatives exchange is a market where individuals trade standardized contracts that have been defined by the exchange. Derivatives exchanges have existed for a long time. The Chicago Board of Trade (CBOT) was established in 1848 to bring farmers and merchants together. Initially its main task was to standardize the quantities and qualities of the grains that were traded. Within a few years, the first futures-type contract was developed. It was known as a to-arrive contract. Speculators soon became interested in the contract and found trading the contract to be an attractive alternative to trading the grain itself. A rival futures exchange, the Chicago Mercantile Exchange (CME), was established in 1919. Now futures exchanges exist all over the world. (See table at the end of the book.) The CME and CBOT have merged to form the CME Group (www.cmegroup.com), which also includes the New York Mercantile Exchange, the commodity exchange (COMEX), and the Kansas City Board of Trade (KCBT).

The Chicago Board Options Exchange (CBOE, www.cboe.com) started trading call option contracts on 16 stocks in 1973. Options had traded prior to 1973, but the CBOE succeeded in creating an orderly market with well-defined contracts. Put option contracts started trading on the exchange in 1977. The CBOE now trades options on over 2,500 stocks and many different stock indices. Like futures, options have proved to be very popular contracts. Many other exchanges throughout the world now trade options. (See table at the end of the book.) The underlying assets include foreign currencies and futures contracts as well as stocks and stock indices.

Once two traders have agreed on a trade, it is handled by the exchange clearing house. This stands between the two traders and manages the risks. Suppose, for example, that trader A agrees to buy 100 ounces of gold from trader B at a future time for \$1,450 per ounce. The result of this trade will be that A has a contract to buy 100 ounces of gold from the clearing house at \$1,450 per ounce and B has a contract to sell 100 ounces of gold to the clearing house for \$1,450 per ounce. The advantage of this arrangement is that traders do not have to worry about the creditworthiness of the

Introduction 3

people they are trading with. The clearing house takes care of credit risk by requiring each of the two traders to deposit funds (known as margin) with the clearing house to ensure that they will live up to their obligations. Margin requirements and the operation of clearing houses are discussed in more detail in Chapter 2.

Electronic Markets

Traditionally derivatives exchanges have used what is known as the *open outcry system*. This involves traders physically meeting on the floor of the exchange, shouting, and using a complicated set of hand signals to indicate the trades they would like to carry out. Exchanges have largely replaced the open outcry system by *electronic trading*. This involves traders entering their desired trades at a keyboard and a computer being used to match buyers and sellers. The open outcry system has its advocates, but, as time passes, it is becoming less and less used.

Electronic trading has led to a growth in high-frequency and algorithmic trading. This involves the use of computer programs to initiate trades, often without human intervention, and has become an important feature of derivatives markets.

1.2 OVER-THE-COUNTER MARKETS

Not all derivatives trading is on exchanges. Many trades take place in the *over-the-counter* (OTC) market. Banks, other large financial institutions, fund managers, and corporations are the main participants in OTC derivatives markets. Once an OTC trade has been agreed, the two parties can either present it to a central counterparty (CCP) or clear the trade bilaterally. A CCP is like an exchange clearing house. It stands between the two parties to the derivatives transaction so that one party does not have to bear the risk that the other party will default. When trades are cleared bilaterally, the two parties have usually signed an agreement covering all their transactions with each other. The issues covered in the agreement include the circumstances under which outstanding transactions can be terminated, how settlement amounts are calculated in the event of a termination, and how the collateral (if any) that must be posted by each side is calculated. CCPs and bilateral clearing are discussed in more detail in Chapter 2.

Traditionally, participants in the OTC derivatives markets have contacted each other directly by phone and email, or have found counterparties for their trades using an interdealer broker. Banks often act as market makers for the more commonly traded instruments. This means that they are always prepared to quote a bid price (at which they are prepared to take one side of a derivatives transaction) and an offer price (at which they are prepared to take the other side).

Prior to the credit crisis, which started in 2007 and is discussed in some detail in Chapter 8, OTC derivatives markets were largely unregulated. Following the credit crisis and the failure of Lehman Brothers (see Business Snapshot 1.1), we have seen the development many new regulations affecting the operation of OTC markets. The purpose of the regulations is to improve the transparency of OTC markets, improve market efficiency, and reduce systemic risk (see Business Snapshot 1.2). The over-the-counter market in some respects is being forced to become more like the exchange-

4 CHAPTER 1

Business Snapshot 1.1 The Lehman Bankruptcy

On September 15, 2008, Lehman Brothers filed for bankruptcy. This was the largest bankruptcy in US history and its ramifications were felt throughout derivatives markets. Almost until the end, it seemed as though there was a good chance that Lehman would survive. A number of companies (e.g., the Korean Development Bank, Barclays Bank in the UK, and Bank of America) expressed interest in buying it, but none of these was able to close a deal. Many people thought that Lehman was "too big to fail" and that the US government would have to bail it out if no purchaser could be found. This proved not to be the case.

How did this happen? It was a combination of high leverage, risky investments, and liquidity problems. Commercial banks that take deposits are subject to regulations on the amount of capital they must keep. Lehman was an investment bank and not subject to these regulations. By 2007, its leverage ratio had increased to 31:1, which means that a 3–4% decline in the value of its assets would wipe out its capital. Dick Fuld, Lehman's Chairman and Chief Executive Officer, encouraged an aggressive deal-making, risk-taking culture. He is reported to have told his executives: "Every day is a battle. You have to kill the enemy." The Chief Risk Officer at Lehman was competent, but did not have much influence and was even removed from the executive committee in 2007. The risks taken by Lehman included large positions in the instruments created from subprime mortgages, which will be described in Chapter 8. Lehman funded much of its operations with short-term debt. When there was a loss of confidence in the company, lenders refused to roll over this funding, forcing it into bankruptcy.

Lehman was very active in the over-the-counter derivatives markets. It had over a million transactions outstanding with about 8,000 different counterparties. Lehman's counterparties were often required to post collateral and this collateral had in many cases been used by Lehman for various purposes. It is easy to see that sorting out who owes what to whom in this type of situation is a nightmare!

traded market. Three important changes are:

- 1. Standardized OTC derivatives in the United States must, whenever possible, be traded on what are referred to a *swap execution facilities* (SEFs). These are platforms where market participants can post bid and offer quotes and where market participants can choose to trade by accepting the quotes of other market participants.
- **2.** There is a requirement in most parts of the world that a CCP be used for most standardized derivatives transactions.
- 3. All trades must be reported to a central registry.

Market Size

Both the over-the-counter and the exchange-traded market for derivatives are huge. The number of derivatives transactions per year in OTC markets is smaller than in exchange-traded markets, but the average size of the transactions is much greater. Although the statistics that are collected for the two markets are not exactly comparable, it is clear that

Introduction 5

Business Snapshot 1.2 Systemic Risk

Systemic risk is the risk that a default by one financial institution will create a "ripple effect" that leads to defaults by other financial institutions and threatens the stability of the financial system. There are huge numbers of over-the-counter transactions between banks. If Bank A fails, Bank B may take a huge loss on the transactions it has with Bank A. This in turn could lead to Bank B failing. Bank C that has many outstanding transactions with both Bank A and Bank B might then take a large loss and experience severe financial difficulties; and so on.

The financial system has survived defaults such as Drexel in 1990 and Lehman Brothers in 2008, but regulators continue to be concerned. During the market turmoil of 2007 and 2008, many large financial institutions were bailed out, rather than being allowed to fail, because governments were concerned about systemic risk.

the over-the-counter market is much larger than the exchange-traded market. The Bank for International Settlements (www.bis.org) started collecting statistics on the markets in 1998. Figure 1.1 compares (a) the estimated total principal amounts underlying transactions that were outstanding in the over-the counter markets between June 1998 and December 2012 and (b) the estimated total value of the assets underlying exchange-traded contracts during the same period. Using these measures, by December 2012 the over-the-counter market had grown to \$632.6 trillion and the exchange-traded market had grown to \$52.6 trillion.¹

In interpreting these numbers, we should bear in mind that the principal underlying an over-the-counter transaction is not the same as its value. An example of an over-the-counter transaction is an agreement to buy 100 million US dollars with British pounds

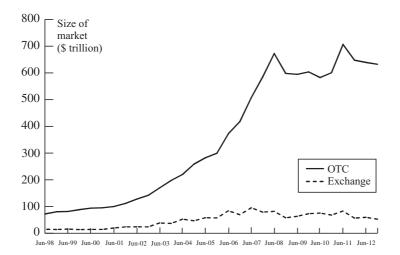


Figure 1.1 Size of over-the-counter and exchange-traded derivatives markets.

¹ When a CCP stands between two sides in an OTC transaction, two transactions are considered to have been created for the purposes of the BIS statistics.

6 CHAPTER 1

at a predetermined exchange rate in 1 year. The total principal amount underlying this transaction is \$100 million. However, the value of the transaction might be only \$1 million. The Bank for International Settlements estimates the gross market value of all over-the-counter transactions outstanding in December 2012 to be about \$24.7 trillion.²

1.3 FORWARD CONTRACTS

A relatively simple derivative is a *forward contract*. It is an agreement to buy or sell an asset at a certain future time for a certain price. It can be contrasted with a *spot contract*, which is an agreement to buy or sell an asset almost immediately. A forward contract is traded in the over-the-counter market—usually between two financial institutions or between a financial institution and one of its clients.

One of the parties to a forward contract assumes a *long position* and agrees to buy the underlying asset on a certain specified future date for a certain specified price. The other party assumes a *short position* and agrees to sell the asset on the same date for the same price.

Forward contracts on foreign exchange are very popular. Most large banks employ both spot and forward foreign-exchange traders. As we shall see in a later chapter, there is a relationship between forward prices, spot prices, and interest rates in the two currencies. Table 1.1 provides quotes for the exchange rate between the British pound (GBP) and the US dollar (USD) that might be made by a large international bank on May 6, 2013. The quote is for the number of USD per GBP. The first row indicates that the bank is prepared to buy GBP (also known as sterling) in the spot market (i.e., for virtually immediate delivery) at the rate of \$1.5541 per GBP and sell sterling in the spot market at \$1.5545 per GBP. The second, third, and fourth rows indicate that the bank is prepared to buy sterling in 1, 3, and 6 months at \$1.5538, \$1.5533, and \$1.5526 per GBP, respectively, and to sell sterling in 1, 3, and 6 months at \$1.5543, \$1.5538, and \$1.5532 per GBP, respectively.

Forward contracts can be used to hedge foreign currency risk. Suppose that, on May 6, 2013, the treasurer of a US corporation knows that the corporation will pay £1 million in 6 months (i.e., on November 6, 2013) and wants to hedge against exchange rate moves. Using the quotes in Table 1.1, the treasurer can agree to buy £1 million

Table 1.1 Spot and forward quotes for the USD/GBP exchange rate, May 6, 2013 (GBP = British pound; USD = US dollar; quote is number of USD per GBP).

	Bid	Offer
Spot	1.5541	1.5545
1-month forward	1.5538	1.5543
3-month forward	1.5533	1.5538
6-month forward	1.5526	1.5532

² A contract that is worth \$1 million to one side and -\$1 million to the other side would be counted as having a gross market value of \$1 million.

Introduction 7

6 months forward at an exchange rate of 1.5532. The corporation then has a long forward contract on GBP. It has agreed that on November 6, 2013, it will buy £1 million from the bank for \$1.5532 million. The bank has a short forward contract on GBP. It has agreed that on November 6, 2013, it will sell £1 million for \$1.5532 million. Both sides have made a binding commitment.

Payoffs from Forward Contracts

Consider the position of the corporation in the trade we have just described. What are the possible outcomes? The forward contract obligates the corporation to buy £1 million for \$1,553,200. If the spot exchange rate rose to, say, 1.6000, at the end of the 6 months, the forward contract would be worth \$46,800 (= \$1,600,000 - \$1,553,200) to the corporation. It would enable £1 million to be purchased at an exchange rate of 1.5532 rather than 1.6000. Similarly, if the spot exchange rate fell to 1.5000 at the end of the 6 months, the forward contract would have a negative value to the corporation of \$53,200 because it would lead to the corporation paying \$53,200 more than the market price for the sterling.

In general, the payoff from a long position in a forward contract on one unit of an asset is

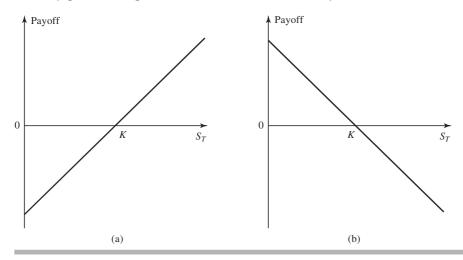
$$S_T - K$$

where K is the delivery price and S_T is the spot price of the asset at maturity of the contract. This is because the holder of the contract is obligated to buy an asset worth S_T for K. Similarly, the payoff from a short position in a forward contract on one unit of an asset is

$$K - S_T$$

These payoffs can be positive or negative. They are illustrated in Figure 1.2. Because it costs nothing to enter into a forward contract, the payoff from the contract is also the trader's total gain or loss from the contract.

Figure 1.2 Payoffs from forward contracts: (a) long position, (b) short position. Delivery price = K; price of asset at contract maturity $= S_T$.



8 CHAPTER 1

In the example just considered, K = 1.5532 and the corporation has a long contract. When $S_T = 1.6000$, the payoff is \$0.0468 per £1; when $S_T = 1.5000$, it is -\$0.0532 per £1.

Forward Prices and Spot Prices

We shall be discussing in some detail the relationship between spot and forward prices in Chapter 5. For a quick preview of why the two are related, consider a stock that pays no dividend and is worth \$60. You can borrow or lend money for 1 year at 5%. What should the 1-year forward price of the stock be?

The answer is \$60 grossed up at 5% for 1 year, or \$63. If the forward price is more than this, say \$67, you could borrow \$60, buy one share of the stock, and sell it forward for \$67. After paying off the loan, you would net a profit of \$4 in 1 year. If the forward price is less than \$63, say \$58, an investor owning the stock as part of a portfolio would sell the stock for \$60 and enter into a forward contract to buy it back for \$58 in 1 year. The proceeds of investment would be invested at 5% to earn \$3. The investor would end up \$5 better off than if the stock were kept in the portfolio for the year.

1.4 FUTURES CONTRACTS

Like a forward contract, a futures contract is an agreement between two parties to buy or sell an asset at a certain time in the future for a certain price. Unlike forward contracts, futures contracts are normally traded on an exchange. To make trading possible, the exchange specifies certain standardized features of the contract. As the two parties to the contract do not necessarily know each other, the exchange also provides a mechanism that gives the two parties a guarantee that the contract will be honored.

The largest exchanges on which futures contracts are traded are the Chicago Board of Trade (CBOT) and the Chicago Mercantile Exchange (CME), which have now merged to form the CME Group. On these and other exchanges throughout the world, a very wide range of commodities and financial assets form the underlying assets in the various contracts. The commodities include pork bellies, live cattle, sugar, wool, lumber, copper, aluminum, gold, and tin. The financial assets include stock indices, currencies, and Treasury bonds. Futures prices are regularly reported in the financial press. Suppose that, on September 1, the December futures price of gold is quoted as \$1,380. This is the price, exclusive of commissions, at which traders can agree to buy or sell gold for December delivery. It is determined in the same way as other prices (i.e., by the laws of supply and demand). If more traders want to go long than to go short, the price goes up; if the reverse is true, then the price goes down.

Further details on issues such as margin requirements, daily settlement procedures, delivery procedures, bid-offer spreads, and the role of the exchange clearing house are given in Chapter 2.

1.5 OPTIONS

Options are traded both on exchanges and in the over-the-counter market. There are two types of option. A *call option* gives the holder the right to buy the underlying asset by a certain date for a certain price. A *put option* gives the holder the right to sell the

Introduction 9

Strike price	June 2013		September 2013		December 2013	
(\$)	Bid	Offer	Bid	Offer	Bid	Offer
820	56.00	57.50	76.00	77.80	88.00	90.30
840	39.50	40.70	62.90	63.90	75.70	78.00
860	25.70	26.50	51.20	52.30	65.10	66.40
880	15.00	15.60	41.00	41.60	55.00	56.30
900	7.90	8.40	32.10	32.80	45.90	47.20
920	n.a.	n.a.	24.80	25.60	37.90	39.40

Table 1.2 Prices of call options on Google, May 8, 2013, from quotes provided by CBOE; stock price: bid \$871.23, offer \$871.37.

underlying asset by a certain date for a certain price. The price in the contract is known as the *exercise price* or *strike price*; the date in the contract is known as the *expiration date* or *maturity. American options* can be exercised at any time up to the expiration date. *European options* can be exercised only on the expiration date itself.³ Most of the options that are traded on exchanges are American. In the exchange-traded equity option market, one contract is usually an agreement to buy or sell 100 shares. European options are generally easier to analyze than American options, and some of the properties of an American option are frequently deduced from those of its European counterpart.

It should be emphasized that an option gives the holder the right to do something. The holder does not have to exercise this right. This is what distinguishes options from forwards and futures, where the holder is obligated to buy or sell the underlying asset. Whereas it costs nothing to enter into a forward or futures contract, there is a cost to acquiring an option.

The largest exchange in the world for trading stock options is the Chicago Board Options Exchange (CBOE; www.cboe.com). Table 1.2 gives the bid and offer quotes for some of the call options trading on Google (ticker symbol: GOOG) on May 8, 2013. Table 1.3 does the same for put options trading on Google on that date. The quotes are

Table 1.3	Prices of put	options on Go	ogle, May 8	, 2013, from	quotes	provided by
CBOE; stoo	ck price: bid \$8	371.23, offer \$8	71.37.			

Strike price	June 2013		September 2013		December 2013	
(\$)	Bid	Offer	Bid	Offer	Bid	Offer
820	5.00	5.50	24.20	24.90	36.20	37.50
840	8.40	8.90	31.00	31.80	43.90	45.10
860	14.30	14.80	39.20	40.10	52.60	53.90
880	23.40	24.40	48.80	49.80	62.40	63.70
900	36.20	37.30	59.20	60.90	73.40	75.00
920	n.a.	n.a.	71.60	73.50	85.50	87.40

³ Note that the terms *American* and *European* do not refer to the location of the option or the exchange. Some options trading on North American exchanges are European.